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was able to gain profit from that commerce. The Matsumae situation is similar to that of the Andō who occupied the important port of Jusanminato.[a]

Originally the trade was one of barter in the form of giving and receiving gifts. There was, at first, no interference with the Ezo. The relation between native and Japanese was equal. Those from Japan were restricted to certain areas, free passage into Ezo territory was not granted and in business transactions only the Japanese were bound by regulations. However, as the power of the Japanese grew, they not only used fraud and trickery to gain their profits but, in order to increase these profits, they resorted to the use of economic pressure or even sheer power. The Ezo were forbidden to trade with other than designated merchants. They were forbidden to remove from a limited area. They were deprived of their agriculture for the benefit of the Japanese and were even forbidden to use the Japanese language.

The standard of Ezo industrial techniques was low and with the gradual decrease of natural resources and despite the constant opening of new areas the limit of productivity was reached by the end of this period. Improvement in techniques became a necessity. Specialists from the mainland were sent for but since there was a limit to both quality and quantity this move failed and the only industries left were lumbering, hawk-hunting, and alluvial gold mining. The turn in affairs came with the importation of capital which brought into play new methods of production and organization. The consequent demand for labor could not be satisfied by immigration and was therefore supplied by the Ezo who had become the economic defeated and who now, either voluntarily or by force, were brought into this new economic system as laborers and dependents. Although the new techniques were a considerable improvement, they required no high degree of ability, and it was therefore very profitable to use the Ezo as cheap labor. Thus, the profit of the mainlanders, formerly derived from trade transactions, was now obtained by the use of productive labor. Ezo-land thus gradually became transformed from a commercial colony to an exploited colony where, through the forces of capital, management, and native labor, products for export were made.

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This new system was introduced by mainland merchants who assumed the place of the Matsumae as buffer between the Japanese and the Ezo and this transfer of function is important. The change from commercial to exploited colony was also significant in the government of the Ezo. In those days when only peaceful relations were needed there was no need to interfere in Ezo affairs and "all matters in Ezo were settled according

[a] From the eleventh to the fifteenth centuries the Andō clan had dominated the northern end of Honshu and the Shimonokuni group of that clan had centered its power at the port of Jusanminato at the mouth of the Iwaki River.